### Brand Presentation



## About the SUNTEK brand

#### **History SUNTEK**

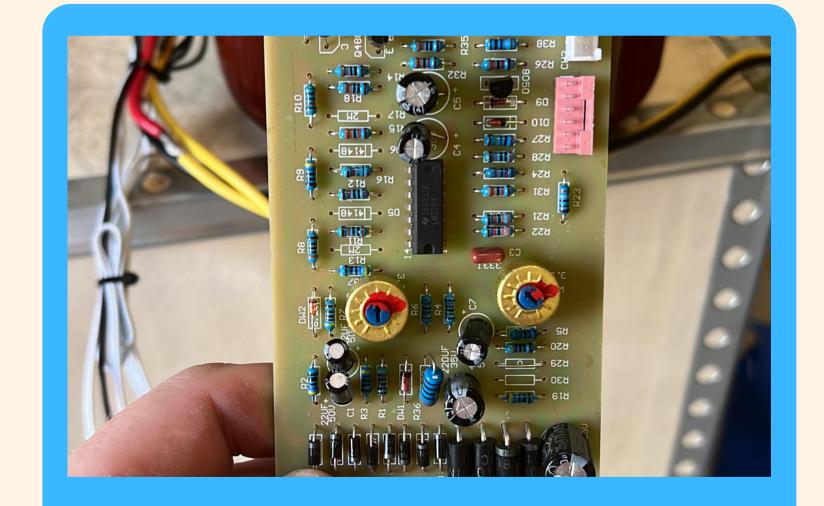
The SUNTEK company began its history in 2012. The first were only 8 models of relay voltage stabilizers.

In 2014, we also decided to maximize the range of voltage stabilizers and produce models of all types (relay, electromechanical, thyristor and triac), of any power and complexity.

2016 Variac transformers are entering the market in Russia and the CIS countries and within a year they are taking first place among requests in search engines.

2021 The company's turnover amounted to more than 10 million dollars.

2022. We open our first international representative office and wholesale warehouse in the UAE and production in China.



### ••• CSUNTEK

### Introduction



#### About ELECTROSHERIFF

The ELECTROSHERIFF company is the exclusive representative of the SUNTEK brand. We opened this company in the UAE to facilitate trade around the world. The SUNTEK brand has been offering voltage stabilizers and autotransformers since 2012. During this time, SUNTEK products have become popular in many countries around the world and have earned the respect of specialists in the field of electrical engineering. The SUNTEK brand reached UAE and Serbia in 2024.

#### What does **ELECTROSHERIFF** offer?

SUNTEK produces voltage stabilizers of all types; on the international market ELECTROSHERIFF can offer relay and servomotor type voltage stabilizers. Single-phase and three-phase. A wide range of models and the ability to arrange models together to achieve consumer goals will allow you to easily solve the issues of your customers. In addition, a wide range of SUNTEK variable transformers with a unique operating range will open up new directions and opportunities for you in the market of your country and the market of neighboring countries.

### **C**SUNTEK





### Why are SUNTEK voltage stabilizers popular and important to have in your assortment?



#### Important

A voltage stabilizer is an important device in any industry, laboratory, and even in residential buildings. From time to time, unstable voltage occurs even in the most expensive villages, even at the newest substations, etc. And if current is transmitted through wires "through the air," then the likelihood of voltage fluctuations increases significantly! Therefore, SUNTEK creates voltage stabilizers that can solve all such problems and have a number of unique advantages that other brands do not provide.

### SUNTEK DDD

### Unique advantages of SUNTEK voltage stabilizers for the customers

#### **Advantage 1**

All SUNTEK voltage stabilizers have a 3-year warranty.

Such confidence of the manufacturer in the quality of the product is transferred to the buyer and he will also want to have such a reliable product in his home or workshop.

#### Advantage 2

SUNTEK voltage stabilizers are equipped with a lightning protection function, thereby protecting your home from a possible fire or sudden surge in voltage due to a nearby lightning strike.

#### **Advantage 3**

SUNTEK relay voltage stabilizers operate from minus 30 degrees Celsius. If you visit your home on weekends or have production in a cold workshop, you will always have a stable voltage.



#### **Advantage 4**

SUNTEK installs such powerful relays in its voltage stabilizers that they can even work with welding equipment. Inverter welding will be smooth if you use a SUNTEK voltage stabilizer



### Low voltage protection

High voltage protection

Overload protection and short circuit

Work without loss of power with 140 V!

Extended input voltage range 120-285

### Main settings voltage stabilizer SUNTEK





#### Range 0-300 Volts

Adjustment accuracy up to 1 Volt

LCD display (informative and accurate)

Single and three-phase models

Main settings variac transformer SUNTEK





Loss of neutral protection SUNTEK 25,32,40,50, 60A

**Automatic** shutdown system voltage at the high voltage.

Protection loss of neutral.

It is used to protect electrical equipment, household, industrial and office equipment from accidents in the power grid.



In the event of loss of neutral, the single-phase voltage will rise to the three-phase level subjecting your equipment to more 400V instead of 230V. This results in over voltage and can be catastrophic for your appliance. Any electronic appliance connected to the wiring will most likely be damaged due to overheating.



### Income



#### Easy to sell

With the increasing popularity of SUNTEK, accessing information about the product and customer reviews has become easier than ever. Clients now have access to a wealth of resources, including detailed product information, reviews, and video demonstrations in multiple languages. To help you get started, we are pleased to offer high-quality photographs and detailed descriptions for your online platforms. Additionally, we provide comprehensive training for your managers and service personnel to ensure that they are well-equipped to represent SUNTEK effectively and provide exceptional service to your customers.

#### High profit level

By strategically reevaluating your pricing strategy, we can certainly help boost your company's profitability. Our expertise lies in setting markups that surpass the industry standard, giving you a competitive edge in the market. Through careful analysis and tailored solutions, we can work together to elevate your profits and drive success for your business.

#### **Exclusive conditions**

Leave behind the frustration of losing profits to competitors who don't play fair. It's time to level the playing field and seize the success you deserve. By partnering with us, you're not just getting a deal - you're getting an opportunity. Our exclusive conditions are tailor-made for those who are committed to success. Let's join forces, set new standards, and ensure that every effort leads to shared prosperity. With our exclusive terms of cooperation, together we can make every venture a profitable one.



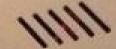
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### Important points in cooperation with SUNTEK

- Competitive pricing for products available for purchase.
- Comprehensive spare parts kit to handle both warranty and non-warranty matters, along with training for your service engineer.
- Customized advertising catalogs in either your language or English.
  Promotional leaflets for
- product display in stores.

- Educate your sales team about the technical aspects of the equipment, perform competitive analysis, and emphasize the main advantages.
- Offer training to your sales team on techniques for persuading customers.
- Advertise your partnership on our online platforms, at international exhibitions, in magazines, and more. Manage customer queries and direct them to you.



• Complete setup of your website with essential videos, photos, and

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**SUNTEK** 

- product descriptions.
  Timely and continuous product delivery.
- Collaborative contribution to your
- advertising budget.
  We will engage in the installation of equipment - and we will teach you that!



# Welcome to the team!

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